

Just Jersey Seniors partners with certified Seniors Real Estate Specialist (SRES) Realtors® throughout the state who are specially trained to manage the complex real estate needs of maturing adults age 55+. SRES Realtors® have demonstrated the necessary knowledge and expertise to ensure that our senior clients best navigate the major financial and lifestyle transitions involved with relocating, refinancing, or selling the family's home. Each has received special training in understanding the distinct real estate goals, concerns and needs of today's older adults.



An SRES® designee has:

- ◆ A solid comprehension of Federal laws for Housing for Older Person Act (HOPA)
- ◆ Knowledge of the uses, benefits, procedures, and issues involved in reverse mortgages
- ◆ Education regarding the uses of pension, 401k accounts, and IRAs in real estate transactions
- ◆ Understanding of how Medicare, Medicaid, and Social Security impact real estate decisions

Our Promise to You

Just Jersey Seniors will provide you the opportunity to complete a real estate transaction with the patience, professionalism, and expertise you deserve.

**Our friendly office staff
is eager to help you
with all your
real estate needs**

Contact Us Today

Just Jersey Seniors

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Just Jersey Seniors

Downsizing. Moving. Home Transitions



**Moving Seniors
in, out and around
the Garden State
one family at a time**

www.JustJerseySeniors.com

Nearly everyone wishes to age in place as they grow older, but often the spacious family home becomes too burdensome, financially and physically, for older individuals to maintain.

The New Concierge: Senior Relocation Services

An innovative real estate concierge service connecting New Jersey's mature adults age 55+ with prescreened Seniors Real Estate Specialists (SRES®) around the Garden State. Our unique program provides a trusted Client Care Specialist to work with clients and their family, guiding them through the challenges of selling their current home and moving to the next. We answer the phone and help seniors find the resources needed plus answer any questions they may have about buying, selling or improving the family home.



By 2012 40% of homeowners will be 60 and over, services must change to accommodate the new era. We do not employ agents directly, so we can be fair and impartial when placing referrals. We are not loyal to any one real estate brand but strive to search for the top real estate professional with the SRES® designation within each community.

Visit Us Online

Our website, www.JustJerseySeniors.com, connects with the Office of Aging, the Department of Health & Senior Services and many State provided resources plus it hosts an interactive map helping seniors and their children find care options in every county throughout the State.



2010 Winner
StartupNation Leading Moms
in Business Competition

Our Realtor® Partners

are the best screened and trusted agents from the state's leading real estate firms with local expertise. They are all members of the National Association of Realtors® and abide by a strict code of ethics. They pay no fees or dues to be a part of our network either. They are admitted strictly on merit, experience and customer satisfaction surveys.

Client Care Specialists

Trained, knowledgeable & ready to help.

We take great care to understand our clients' lifestyle, wishes, goals and family dynamics before assigning a professional to work with them and that's just the beginning. To ensure service excellence, every client has access to a personal Client Care Specialist who stays in touch and monitors the relationship. Our team of professionals remains in close contact with clients and proactively addresses questions and ensures that every aspect of the transaction, whether buying or selling, is executed smoothly.

Verified Vendors

We take the extra steps to pre-screen and qualify the many service providers in our referral network. Those that have successfully completed the requirements are designated by our Verified Vendor logo. It is important to note that Just Jersey does not get kickbacks or any financial incentives for referring to our network. Verification is achieved through a strict annual application process and a continuous outstanding score on our customer satisfaction surveys.



CAMILLE MILLER, MBA, SRES®
FOUNDER AND MANAGING PARTNER

Camille Miller is a lifetime resident of New Jersey with an affinity for philanthropy. She began her career as a volunteer with the ARC of Morris County, found her niche and served for nearly a decade in fund development positions with Saint Barnabas Medical Center, NJIT and Newark's Urban Renewal Corp.

She is a designated Seniors Real Estate Specialist® and a member of the SRES® Council, affiliated with the National Association of Realtors® in partnership with the Senior advantage Real Estate Council. She currently sits on the Board of Directors for the Hunterdon/Somerset Board of Realtors® and serves as a member of the Education & Grievance committees. She is a licensed instructor for the New Jersey Real Estate Commission and frequently called upon expert and speaker in real estate law and practice.

Camille holds an MBA in Marketing from the William Paterson University Graduate School of Business and a BS in Psychology from the State University of New York, College at New Paltz. Licensed since 1998, she reached top agent status in her rookie year and spent over two years as a branch manager leading a team of 40 agents before launching her innovative real estate firm in 2009.

TESTIMONIALS

"It is awesome to be able to go to you as a clearing house for real estate referrals outside of my area. The more that I need and rely on your service, the value of what you provide becomes more and more apparent." Nicole L. Voigt, Esq., Kilcommons Shanahan— October 2010

"Camille and her company are an absolute Best In Class...From in depth information to access to the best of the best in service providers, the consumer always wins when using this concierge type service for their real estate and related service needs." Martin Straka, Bank of America — July 2010